REPORT ON AUDIT OF FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

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O'CONNELL & COMPANY LLC

CERTIFIED PUBLIC ACCOUNTANTS

SUITE 1100 165 TOWNSHIP LINE ROAD JENKINTOWN, PA 19046

INDEPENDENT AUDITOR'S REPORT

May 10, 2023

Board of Directors Bend the Arc – A Jewish Partnership for Justice Philadelphia, Pennsylvania

Opinion

We have audited the accompanying financial statements of Bend the Arc – A Jewish Partnership for Justice ("BTA-JPJ) (a nonprofit organization) which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BTA-JPJ as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of BTA-JPJ and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about BTA-JPJ's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of BTA-JPJ's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about BTA-JPJ's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

O'Connell and Company, LLC

O'Connell & Company LC

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2022 AND 2021

| | 2022 | 2021 |
|--|----------------------|---------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 9,649,299 | \$ 8,420,189 |
| Investments | 5,487,678 | 3,975,351 |
| Pledges receivable, net | 983,157 | 525,982 |
| Beneficial interest in lead trust | 35,766 | 76,347 |
| Due from related party | 1,533,698 | 850,559 |
| Other assets | 92,145 | 116,760 |
| Fixed assets, net | 45,430 | 66,565 |
| TOTAL ASSETS | <u>\$ 17,827,173</u> | \$ 14,031,753 |
| LIABILITIES AND NET ASSETS Liabilities | | |
| Managed projects | \$ 10,788,481 | \$ 5,497,580 |
| Accounts payable and accrued expenses | 320,610 | 260,540 |
| Loan payable - Paycheck Protection Program | - | 1,595,124 |
| Total Liabilities | 11,109,091 | 7,353,244 |
| Net Assets | | |
| Without donor restrictions | 3,947,385 | 4,183,501 |
| With donor restrictions | | |
| Purpose and time restriction | 1,530,435 | 1,063,363 |
| Perpetual in nature | 1,240,262 | 1,431,645 |
| Total with donor restrictions | 2,770,697 | 2,495,008 |
| Total Net Assets | 6,718,082 | 6,678,509 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 17,827,173 | \$ 14,031,753 |

STATEMENTS OF ACTIVITIES

JUNE 30, 2022 AND 2021

| | | 2022 | | | 2021 | |
|--|---------------|--------------|--------------|---------------|--------------|--------------|
| | Without Donor | With Donor | | Without Donor | With Donor | |
| | Restrictions | Restrictions | Total | Restrictions | Restrictions | Total |
| SUPPORT AND REVENUE | | | | | | |
| General contributions | \$ 2,856,613 | \$ 1,033,322 | \$ 3,889,935 | \$ 4,962,658 | \$ 614,972 | \$ 5,577,630 |
| Investment (loss) income, net | (214,364) | (150,801) | (365,165) | 340,045 | 240,839 | 580,884 |
| Change in beneficial interest lead trust | - | - | - | - | 7,126 | 7,126 |
| Fees | 805,667 | - | 805,667 | 373,184 | - | 373,184 |
| Other income | 5,325 | - | 5,325 | 68,705 | - | 68,705 |
| Bequests | 366,671 | - | 366,671 | 1,500 | - | 1,500 |
| Extinguishment of debt | 675,726 | - | 675,726 | - | - | - |
| Satisfaction of time restrictions | 474,583 | (474,583) | - | 495,000 | (495,000) | - |
| Satisfaction of program restrictions | 91,667 | (91,667) | - | 250,000 | (250,000) | - |
| Endowment transfer | 40,582 | (40,582) | <u> </u> | 37,245 | (37,245) | <u>-</u> |
| TOTAL SUPPORT AND REVENUE | 5,102,470 | 275,689 | 5,378,159 | 6,528,337 | 80,692 | 6,609,029 |
| EXPENSES | | | | | | |
| Administration | 320,905 | - | 320,905 | 292,460 | - | 292,460 |
| Program | 4,529,895 | - | 4,529,895 | 5,336,712 | - | 5,336,712 |
| Development | 487,786 | <u> </u> | 487,786 | 440,905 | | 440,905 |
| TOTAL EXPENSES | 5,338,586 | | 5,338,586 | 6,070,077 | | 6,070,077 |
| (DECREASE) INCREASE IN NET ASSETS | (236,116) | 275,689 | 39,573 | 458,260 | 80,692 | 538,952 |
| NET ASSETS - Beginning of Year | 4,183,501 | 2,495,008 | 6,678,509 | 3,725,241 | 2,414,316 | 6,139,557 |
| NET ASSETS - End of Year | \$ 3,947,385 | \$ 2,770,697 | \$ 6,718,082 | \$ 4,183,501 | \$ 2,495,008 | \$ 6,678,509 |

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF FUNCTIONAL EXPENSES

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

2022 2021

| | | | 2022 | | - 1 | 1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. | | | | | | |
|-------------------------------|-----|--------------|--------------|----|-----------|--|-----|--------------|--------------|----|-----------|--------------|
| | Adn | ninistration | Program | De | velopment | Total | Adı | ministration | Program | De | velopment | Total |
| | | | | | | | | | | | | |
| Salaries and benefits | \$ | 191,395 | \$ 1,535,370 | \$ | 334,031 | \$ 2,060,796 | \$ | 177,691 | \$ 1,425,440 | \$ | 310,115 | \$ 1,913,246 |
| Advertising | | - | 7,205 | | - | 7,205 | | - | 12,670 | | - | 12,670 |
| Bank and credit card fees | | 1,130 | 5,422 | | 979 | 7,531 | | 1,373 | 6,591 | | 1,191 | 9,155 |
| Board expenses | | 440 | 60 | | - | 500 | | 440 | 60 | | - | 500 |
| Consulting | | 33,828 | 193,744 | | 79,957 | 307,529 | | 25,484 | 145,958 | | 60,236 | 231,678 |
| Depreciation and amortization | | 3,623 | 19,762 | | 3,132 | 26,517 | | 1,781 | 9,712 | | 1,539 | 13,032 |
| Dues and subscriptions | | 431 | 2,068 | | 373 | 2,872 | | 486 | 2,335 | | 422 | 3,243 |
| Grants | | - | 2,500,000 | | - | 2,500,000 | | - | 3,490,000 | | - | 3,490,000 |
| Insurance | | 4,363 | 21,830 | | 3,772 | 29,965 | | 3,543 | 17,728 | | 3,063 | 24,334 |
| Interest | | 4,169 | - | | - | 4,169 | | 11,725 | - | | - | 11,725 |
| Meetings, conferences | | | | | | | | | | | | |
| and programs | | - | 29,175 | | 5,826 | 35,001 | | - | 2,601 | | 519 | 3,120 |
| Miscellaneous | | 11,655 | 2,916 | | 14,588 | 29,159 | | 6,431 | 1,609 | | 8,050 | 16,090 |
| Occupancy | | 10,019 | 64,609 | | 9,173 | 83,801 | | 7,411 | 47,792 | | 6,785 | 61,988 |
| Office expenses | | 2,179 | 8,750 | | 1,461 | 12,390 | | 2,923 | 11,749 | | 1,962 | 16,634 |
| Postage and delivery | | 171 | 3,453 | | 1,795 | 5,419 | | 241 | 4,875 | | 2,534 | 7,650 |
| Printing and design | | 182 | 5,565 | | 5,439 | 11,186 | | 550 | 16,833 | | 16,454 | 33,837 |
| Professional services | | 26,760 | 12,077 | | 2,120 | 40,957 | | 14,944 | 6,743 | | 1,184 | 22,871 |
| Staff training | | 974 | 5,707 | | 1,881 | 8,562 | | 2,845 | 16,666 | | 5,492 | 25,003 |
| State registration fees | | 8,242 | - | | - | 8,242 | | 11,324 | - | | - | 11,324 |
| Technology | | 15,193 | 76,014 | | 13,136 | 104,343 | | 19,467 | 97,396 | | 16,830 | 133,693 |
| Telecommunications | | 5,871 | 28,178 | | 5,088 | 39,137 | | 3,729 | 17,895 | | 3,231 | 24,855 |
| Travel/meals | | 280 | 7,990 | | 5,035 | 13,305 | | 72 | 2,059 | | 1,298 | 3,429 |
| TOTAL | \$ | 320,905 | \$ 4,529,895 | \$ | 487,786 | \$ 5,338,586 | \$ | 292,460 | \$ 5,336,712 | \$ | 440,905 | \$ 6,070,077 |

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

| _ | | 2022 | | 2021 |
|--|-----------|-------------|-----------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Increase in net assets | \$ | 39,573 | \$ | 538,952 |
| Adjustments to reconcile change in net assets to | | | | |
| net cash provided by operating activities: | | | | |
| Extinguishment of debt | | (675,726) | | - |
| Depreciation and amortization | | 26,517 | | 13,032 |
| Change in value of lead trust | | - | | (7,126) |
| Unrealized loss (gain) on investments | | 373,284 | | (590,905) |
| Accrued interest - Paycheck Protection Program | | 4,169 | | 11,725 |
| Changes in assets and liabilities which affect cash | | | | |
| Pledges receivable | | (457,175) | | (15,239) |
| Due from related party | | (683,139) | | 600,484 |
| Other assets | | 24,615 | | 15,703 |
| Accounts payable and accrued expenses | | 60,070 | | 37,150 |
| Managed projects | | 4,367,334 | | 1,443,655 |
| NET CASH FLOWS PROVIDED BY OPERATING ACTIVITIES | | 3,079,522 | | 2,047,431 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Proceeds from sale of investments | | 7,345,359 | | 610,152 |
| Purchase of investments | | (9,230,970) | | (58,635) |
| Purchase of fixed assets | | (5,383) | | (13,459) |
| NET CASH FLOWS (USED) PROVIDED BY INVESTING ACTIVITIES | | (1,890,994) | _ | 538,058 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Proceeds from loan - Paycheck Protection Program | | _ | | 688,682 |
| Trust distributions | | 40,582 | | 37,245 |
| NET CASH FLOWS PROVIDED BY INVESTING ACTIVITIES | | 40,582 | | 725,927 |
| NET INCREASE IN CASH | | 1,229,110 | | 3,311,416 |
| CASH AND CASH EQUIVALENTS - Beginning of Year | | 8,420,189 | | 5,108,773 |
| CASH AND CASH EQUIVALENTS - End of Year | \$ | 9,649,299 | \$ | 8,420,189 |
| SUPPLEMENTAL INFORMATION Interest paid | <u>\$</u> | <u>-</u> | <u>\$</u> | |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

Bend the Arc - A Jewish Partnership for Justice ("BTA-JPJ") was formed on August 2, 2006 upon the merger of The Shefa Fund into the Jewish Fund for Justice. BTA-JPJ achieves its purpose by mobilizing the full array of Jewish resources - human, financial and moral - in partnership with other communities to create impact in the United States of America. The mission is to deeply engage Jews in sustained action that manifests the tradition of working to heal and repair the world, and to create a powerful, widely recognized Jewish voice championing equality and justice for disenfranchised residents of the United States of America. BTA-JPJ qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code; accordingly, there is no income tax applicable to its activities.

1 Summary of Significant Accounting Policies

Accrual Basis -- The financial statements have been prepared on the accrual basis.

Cash and Cash Equivalents -- Cash and cash equivalents includes cash on deposit, cash on hand, money market funds and certificates of deposit with original maturities less than three months.

Investments -- Investments are reported at fair value.

Pledges Receivable -- Pledges receivable are reported at their net present value and carried at cost less an allowance for doubtful accounts. On a periodic basis, pledges receivable are evaluated, and an allowance for doubtful accounts is established when deemed necessary.

Fair Value Measurements -- Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. This guidance establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the same term as the financial instrument. Alternative investments' fair value are based on their net asset value per unit as reported by their managers.

Level 3 - Inputs to the valuation methodology are unobservable.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

1 <u>Summary of Significant Accounting Policies</u> (Continued)

Fair Value Measurements (Continued) -- Assets and liabilities that are measured at fair value are based on one or more of the three valuation techniques that follow:

Market approach - Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

Cost approach - Amount that would be required to replace the service capacity of an asset (i.e., replacement cost).

Income approach - Techniques to convert future amounts to a single present amount based on market expectations (including present value techniques and option-pricing models).

Fixed Assets -- Fixed Assets are recorded at cost. Equipment and improvements with a unit cost of \$500 or more are capitalized. Depreciation is calculated by the straight-line method over the estimated useful lives of depreciable assets.

| Property and equipment | 5 - 10 years |
|---------------------------------|--------------|
| Furniture and fixtures | 5 - 10 years |
| Computer equipment and software | 3 - 5 years |

Revenue and Revenue Recognition -- BTA-JPJ recognizes revenue from fees during the year in which the related services are provided. The performance obligation of fees is simultaneously received and consumed; therefore, the revenue is recognized in the period earned.

Contributions -- BTA-JPJ recognizes contributions when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give (that is, those with a measurable performance or other barrier and a right of return) are not recognized until the conditions on which they depend have been met. Contributions are recorded at the fair market value of the assets received and are classified as either with or without donor restriction, depending on whether the donor has imposed a restriction on the use of such assets. BTA-JPJ reports restricted contributions as without donor restriction if the restrictions are satisfied in the same reporting period in which the contributions are received.

Functional Allocation of Expenses -- The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

1 <u>Summary of Significant Accounting Policies</u> (Continued)

Net Assets -- Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor or grantor restrictions.

Net Assets With Donor Restrictions - Net assets subject to donor or grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire in the reporting period when the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported on the statement of activities as net assets released from restrictions.

Endowment -- Endowment funds represent gifts and bequests which have been accepted with the donor stipulation that the principal be maintained intact in perpetuity or for a specified period, with only the income to be utilized. Investment income is reported as investment income with donor restrictions.

Endowment Spending -- BTA-JPJ has adopted a total return investment policy in accordance with state law. The primary investment objective is to maximize long-term return through a combination of income and capital appreciation achieved in a prudent manner. Therefore, the financial objective is to earn a total return equal to or exceeding the spending rate plus the inflation rate as measured by the Consumer Price Index. The investment policy of BTA-JPJ will be carried out by means of investment strategies that reflect continuous evaluation of changing investment environments, management judgment regarding the allocation of assets among different kinds of asset classes, identification of appropriate investment vehicles and the making of specific investment decisions. BTA-JPJ has adopted a 3.4% and 3.3% spending policy for the years ended June 30, 2022 and 2021, respectively. BTA-JPJ's goal is to preserve the purchasing power of the endowed assets. The distribution or spending of the aggregate amount is guided by the individual endowment agreements first, and then the balance is determined by BTA-JPJ's Board.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

1 <u>Summary of Significant Accounting Policies</u> (Continued)

Advertising -- The cost of advertising is charged to expense as incurred.

Income Taxes -- BTA-JPJ is exempt from income tax under IRC section 501(c)(3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. BTA-JPJ has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations; and to identify and evaluate other matters that may be considered tax positions. BTA-JPJ has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

Estimates -- The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

2 <u>Liquidity</u>

The table below represents financial assets available for general expenditures within one year at June 30, 2022 and 2021:

| | 2022 | 2021 |
|---|--------------|--------------|
| Financial assets at year end: | | |
| Cash and cash equivalents | \$ 9,649,299 | \$ 8,420,189 |
| Investments | 5,487,678 | 3,975,351 |
| Pledges receivable, net | 983,157 | 525,982 |
| Beneficial interest in lead trust | 35,766 | 76,347 |
| Due from related party | 1,533,698 | 850,559 |
| Total financial assets | 17,689,598 | 13,848,428 |
| Less amounts not available to be used within one year: | | |
| Endowment assets | (1,280,844) | (1,468,890) |
| Time restricted assets | (566,667) | (235,000) |
| Managed project funds | (10,788,481) | (5,497,580) |
| Financial assets not available to be used within one year | (12,635,992) | (7,201,470) |
| Financial assets available to meet general expenditures | | |
| within one year | \$ 5,053,606 | \$ 6,646,958 |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

2 <u>Liquidity</u> (Continued)

BTA-JPJ has certain donor-restricted assets limited to use which are available for general expenditure within one year in the normal course of operations. Accordingly, these assets have been included in the qualitative information above for financial assets to meet general expenditures within one year. BTA-JPJ has other donor-restricted assets that are not available for general expenditure within one year in the normal course of operations. These assets limited to use, which are more fully described in Notes 12 and 13 are not available for general expenditure within the next year.

BTA-JPJ also has assets managed project funds. These assets limited to use, which are more fully described in Note 10 are not available for general expenditure within the next year. As part of BTA-JPJ's liquidity management plan, cash in excess of daily requirements is invested in short-term investments and money market funds.

3 Concentration of Risk

BTA-JPJ maintains its cash and cash equivalents in bank accounts, which, at times, may exceed federally insured limits. BTA-JPJ has not experienced any losses in such accounts. Management believes BTA-JPJ is not exposed to any significant credit risk related to cash and cash equivalents.

4 Related Party

BTA-JPJ has amounts due from Bend the Arc - Jewish Action, a related party, totaling \$1,533,698 and \$850,559 as of June 30, 2022 and 2021, respectively.

BTA-JPJ made grants of \$2,500,000 and \$3,200,000 to Bend the - Arc Jewish Action during the years ended June 30, 2022 and 2021, respectively.

5 Investments

The market value of investments as of June 30, 2022 and 2021 is as follows:

| | 2022 | 2021 |
|---------------------------|--------------|--------------|
| Mutual funds | \$ 3,713,901 | \$ 2,157,531 |
| Common stocks | 1,723,022 | 745,665 |
| Cash and cash equivalents | 43,432 | 42,152 |
| Government bonds | - | 622,034 |
| Corporate bonds | 7,323 | 387,281 |
| Municipal bonds | | 20,688 |
| - | \$ 5,487,678 | \$ 3,975,351 |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

5 <u>Investments</u> (Continued)

Investment income for the years ended June 30, 2022 and 2021 consists of the following:

| | 2022 | 2021 |
|----------------------------|-----------------|---------------|
| Interest and dividends | \$ 20,122 | \$ 1,243 |
| (Loss) gain on investments | (373,284) | 590,905 |
| Investment Fees | (12,003) | (11,264) |
| | \$ (365,165) | \$ 580,884 |

6 Fair Value Measurements

The following tables set forth by level, within the fair value hierarchy, BTA-JPJ's assets at fair value as of June 30, 2022 and 2021:

| | Assets at Fair Values as of June 30, 2022 | | | | |
|----------------------------|---|-----------|----------|----|-----------|
| | Level 1 | Level 2 | Level 3 | | Total |
| Mutual funds | \$ 3,713,901 | \$ - | \$ - | \$ | 3,713,901 |
| Common stocks | 1,723,022 | - | - | | 1,723,022 |
| Cash and cash equivalents | 43,432 | - | - | | 43,432 |
| Corporate bonds | 7,323 | - | - | | 7,323 |
| Beneficial Interest in | | | | | |
| Lead Trust | _ | 35,766 | <u> </u> | | 35,766 |
| Total assets at fair value | \$ 5,487,678 | \$ 35,766 | \$ - | \$ | 5,523,444 |

| | A | ssets at Fair Value | es as of June 30, 2 | 021 |
|----------------------------|--------------|---------------------|---------------------|--------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Mutual funds | \$ 2,157,531 | \$ - | \$ - | \$ 2,157,531 |
| Common stocks | 745,665 | - | - | 745,665 |
| Cash and cash equivalents | 42,152 | - | - | 42,152 |
| Government bonds | 622,034 | - | - | 622,034 |
| Corporate bonds | 387,281 | - | - | 387,281 |
| Municipal bonds | 20,688 | - | - | 20,688 |
| Beneficial Interest in | | | | |
| Lead Trust | _ | 76,347 | <u>-</u> | 76,347 |
| Total assets at fair value | \$ 3,975,351 | \$ 76,347 | \$ - | \$ 4,051,698 |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

7 Pledges Receivable

BTA-JPJ received gifts in the form of pledges. As of June 30, 2022 and 2021, net pledges receivable were \$983,157 and \$525,982, respectively. The pledges have been reported at their net present value utilizing a discount rate of 3%, respectively.

Pledges receivable are expected to be collected as follows:

| 2023 | \$ 569,353 |
|-------------------------------|---------------|
| 2024 | 304,850 |
| 2025 | 125,000 |
| | 999,203 |
| Less present value adjustment | (16,046) |
| | \$ 983,157 |

8 Beneficial Interest in Lead Trust

BTA-JPJ is the sole beneficiary of a charitable lead trust (the Trust), under which it will receive annually 7% of the market value of the trust assets for twenty-five years beginning August 19, 1998 paid in quarterly installments. BTA-JPJ is not the trustee and does not exercise control over the Trust assets. BTA-JPJ has reflected its beneficial interest in the Trust as a net asset with donor restriction, recorded at the net present value of the expected future cash flows using a 3.5% discount rate. The amount received in the years ended June 30, 2022 and 2021 was \$40,581 and \$36,894, respectively.

9 Fixed Assets

Fixed assets consist of the following at June 30, 2022 and 2021:

| | 2022 | 2021 |
|-------------------------------|---------------|---------------|
| Equipment | \$ 332,895 | \$ 327,513 |
| Less accumulated depreciation | (287,465) | (260,948) |
| - | \$ 45,430 | \$ 66,565 |

Depreciation expense for the years ended June 30, 2022 and 2021 was \$26,516 and \$13,032, respectively.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

10 Managed Projects

BTA-JPJ offers administrative services to manage projects for other agencies performing charitable works. BTA-JPJ will charge the agencies a management fee. During the years ended June 30, 2022 and 2021, BTA-JPJ received funds totaling \$12,205,254 and \$5,684,909 and paid out \$6,914,607 and \$4,241,254, respectively, on behalf of the Managed Projects. As of June 30, 2022 and 2021, the amount held for Managed Projects was \$10,788,2481 and \$5,497,581, respectively.

11 Loan Payable - Paycheck Protection Program

BTA-JPJ received a \$893,154 loan through the U.S. Small Business Administration's Paycheck Protection Program (PPP Loan) on April 28, 2020. On January 11, 2021, the U.S. Small Business Administration reopened the Paycheck Protection Program. On February 4, 2021, BTA-JPJ was granted another loan in the amount of \$688,682, pursuant to the PPP. The PPP Loan program was authorized as part of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), which was signed into law on March 27, 2020. Small businesses and eligible not-for-profit organizations were encouraged to apply for the PPP Loan to help retain their current employees and their salary levels during the COVID-19 pandemic. The PPP Loan and accrued interest are eligible to be forgiven if BTA-JPJ maintains its employee count and salary level; and uses the funds for payroll and payroll related costs, interest on mortgages, rent, and utilities; and if 60% of the loan proceeds are used for payroll and payroll related costs.

The terms of the PPP Loans indicate BTA-JPJ must utilize the proceeds for previously mentioned qualifying expenses during a period not to exceed twenty-four weeks from the time the funds were received. The PPP Loan agreement also states that BTA-JPJ must repay any unforgiven portion of the PPP Loan principal, plus interest accruing at the rate of 1% per annum, over the course of two years from the date of receipt. In accordance with the CARES Act, all principal and interest payments were deferred for six months.

BTA-JPJ has elected to account for the PPP Loans as a financial liability in accordance with FASB ASC 470, which prohibits BTA-JPJ from recognizing forgiveness of the loan and gain on extinguishment until they are released as the primary obligator. In July 2021 and January 2022, BTA-JPJ applied for and received forgiveness of the first and second PPP Loans and related accrued interest, respectively, from the Small Business Administration. Below is a summary of activity in the PPP loans for the year ended June 30, 2022:

| Total PPP loans | \$ 1,581,836 |
|---|-----------------|
| Accrued interest | 17,457 |
| | 1,599,293 |
| Less PPP loans applicable to managed projects | (923,567) |
| Extinguishment of debt | \$ 675,726 |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

12 Net Assets with Donor Restrictions

Net assets with donor restriction are available for the following purposes as of June 30, 2022 and 2021:

| | 2022 | 2021 |
|--|-----------------|-----------------|
| Subject to purpose or time restriction: Support of programs | \$ 1,530,435 | \$ 1,063,363 |
| Endowments | | |
| Subject to endowment spending policy | 1,240,262 | 1,431,645 |
| Total Net Assets with Donor Restrictions | \$ 2,770,697 | \$ 2,495,008 |

Net assets were reduced from donor restriction by incurring expenses satisfying the restricted purpose or by occurrences of other events specified by donors:

| | 2022 | 2021 |
|----------------------------------|---------------|---------------|
| Purpose Restriction Accomplished | | |
| Support of programs | \$ 91,667 | \$ 250,000 |
| Time restriction | \$ 474,583 | \$ 495,000 |

13 Endowment

BTA-JPJ's endowment funds are made up of donor restricted funds. As required by accounting standards generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of BTA-JPJ has interpreted the New York state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent of explicit donor stipulations to the contrary. As a result of this interpretation, BTA-JPJ classifies as net assets with donor restriction (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) enhancements or diminishments of the fund from investment income, loss, and spending allowance.

BTA-JPJ has adopted investment and spending policies for endowment assets that attempt to provide a relatively predictable and growing stream of annual distributions in support of the institution while preserving the long-term, real purchasing power of assets. Endowment assets include those assets of donor-restricted funds that BTA-JPJ must hold in perpetuity.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

13 Endowment (Continued)

BTA-JPJ's endowment net assets had the following activity for the years ended June 30, 2022 and 2021:

| | 2022 | 2021 |
|---|--------------|--------------|
| Endowment net assets, beginning of year | \$ 1,431,645 | \$ 1,220,925 |
| Investment income | (150,801) | 240,839 |
| Change in value of beneficial interest in | | |
| lead trust | - | 7,126 |
| Spending allowance | (40,582) | (37,245) |
| Endowment net assets, end of year | \$ 1,240,262 | \$ 1,431,645 |

Endowment net assets had the following net asset compositions as of the years ended June 30, 2022 and 2021:

| | 2022 | 2021 |
|--------------------|--------------|--------------|
| General operations | \$ 1,240,262 | \$ 1,431,645 |

Spending Policy and How the Investment Objectives Relate to Spending Policy

BTA-JPJ has a policy of appropriating for distribution each year 3.4% and 3.3% of its endowment fund's fair value based upon the prior three fiscal years' market values of the endowment fund for the years ended June 30, 2022 and 2021, respectively. Therefore, the financial objective is to earn a total return (net of all fees and expenses) equal to or exceeding the spending rate plus the inflation rate - as measured by the Consumer Price Index. This is consistent with BTA-JPJ's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Strategies Employed for Achieving Objectives

The overall financial goal of the endowment is to maintain or enhance its market value while providing BTA-JPJ's operating budget with a relatively predictable stream of revenue targeted at approximately 4% - 6% of the average endowment balance. Therefore, the financial objective is to earn a total return (net of all fees and expenses) equal to or exceeding the spending rate plus the inflation rate as measured by the Consumer Price Index. For an endowment to maintain its level of support, it must earn an investment return equal to the spending rate plus the inflation rate. The rationale is to obtain the best possible expected return, given the level of risk assumed. The investment policies of BTA-JPJ will be carried out by means of investment strategies that reflect continuous evaluation of changing investment environments, manager judgment regarding the allocation of the assets among different kinds of asset classes, identification of appropriate investment vehicles and the making of specific investment decisions.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

14 Retirement Plan

BTA-JPJ sponsors a 401(k) pension plan. Employees can make contributions to the plan immediately upon hire. BTA-JPJ may make discretionary contributions to the plan. BTA-JPJ made contributions to the plan of \$42,751 and \$37,108 during the years ended June 30, 2022 and 2021.

15 Operating Lease

BTA-JPJ has entered into leases for office space and equipment on behalf of itself and its managed projects. Lease terms range from two to five years. Lease expense for the years ended June 30, 2022 and 2021 was \$272,198 and \$61,988, respectively. Future minimum lease payments under existing leases are as follows:

| 2023 | \$ 267,912 |
|------|---------------|
| 2024 | 275,481 |
| 2025 | 209,646 |
| | \$ 753,039 |

16 Compensated Absences

Employees are entitled to paid vacations. It is impractical to estimate the amount of compensation for future vacation and, accordingly, no liability has been recorded in the accompanying financial statements. The policy is to recognize the costs of compensated absences when paid to employees.

17 Subsequent Event

BTA-JPJ has evaluated all subsequent events through May 10, 2023, the date the financial statements were available to be issued.