

CI101: FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE | SAN GABRIEL, CA

 April 24 - 28, 2023 Monday - Friday

 WSG West San Gabriel Valley REALTORS®



This course will teach you how to:

- make informed investment decisions using the CCIM Cash Flow Model;
- measure the impact of federal taxation and financial leverage on the cash flow from the acquisition, ownership, and disposition phases of real estate investment; and
- use real estate analysis tools to quantify investment return.

CI 101 is a bedrock class for real estate practitioners at a time when risk mitigation, pricing, and cycle assurance have become critical to investors. CI 101 introduces the CCIM Cash Flow Model, a tool for ensuring your investment decisions are based on wise finance fundamentals. During the course, you will learn how to use key financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital to compare different types of commercial real estate investments.

Prerequisite: None

Course Length: 4 days in class + online exam

Required Equipment: A laptop computer with Excel Program

Instructor:

Soozi Jones Walker, CCIM

President and Broker

Commercial Executives Real Estate Services

Soozi Jones Walker, CCIM, SIOR, CDEI, is president and broker of Commercial Executives Real Estate Services in Las Vegas. During her 40 years in commercial real estate, she has specialized in leasing and investments sales. Her clients include Goodyear, Southern Nevada Health District, Kindred Healthcare, Holland & Hart, Cardinal Paints, and Pinnacle Entertainment.

A certified distance education instructor, Jones Walker has been a CCIM Institute instructor since 2003. She currently serves on the institute's board of directors, and she has served as the chair of the Education and Governance Committees. She has written and taught for the National Association of REALTORS®, Coldwell Banker, and Century 21.

Soozi was named the Woman of the Year in Land and Real Estate Development by the Las Vegas Chamber of Commerce, and she previously served as the Nevada Real Estate Commissioner

Courses

- CI 101: Financial Analysis for Commercial Investment Real Estate
- CI 103: User Decision Analysis for Commercial Investment Real Estate
- Commercial Real Estate Negotiations
- Foundations for Success in Commercial Real Estate

Registrations:

Members Rate: \$1,200.00

Realtors® Rate: \$1,460.00

Non-Members Rate: \$1,735.00

Location, Dates and Times:

West San Gabriel Valley Realtors

1039 East Valley Blvd., #205B San Gabriel, CA 91776

Date: April 24, 25, 26 and 28 (27th is a day off), 2023

Registration: 8:00 - 8:30 AM DAY 1

Time: 8:30 a.m. - 5:30 p.m. PT

Click Button Down Below:

REGISTER NOW



Or Call:

CCIM Registration: (800) 621-7027 press 2

For concerns regarding registration:

Contact: Lexi Moriarty

Telephone: (310) 889-8486