



FRANCISCO WILLIAMS, CCIM

Vice President

Francisco is an accomplished professional in the world of finance and real estate, currently excelling as a Vice President with Kidder Mathews. His broad experience and insightful understanding of the industry landscape position him as a leading figure in the field.

Francisco's professional journey began in Mortgage Banking origination at Capital Direct Funding, Inc., where he was part of a dedicated team serving real estate principals throughout California. This experience laid the foundation for his transition into Commercial Real Estate Brokerage, where he specialized as an Investment Analyst. Over his career, Francisco has provided expert advice on commercial real estate transactions exceeding \$100 million, showcasing his substantial knowledge and acumen in the sector.

Prior to joining Kidder Mathews, Francisco made significant contributions as a founding member and CEO of Williams Capital Group. In this capacity, he played a pivotal role in establishing the firm's core investment philosophy, provided comprehensive oversight of all operations, and actively contributed to capital formation and the execution of various strategies.

Francisco's commitment to professional growth is evident in his active participation in esteemed industry organizations, including the Certified Commercial Real Estate Member Institute (CCIM), Urban Land Institute (ULI), and the International Council of Shopping Centers (ICSC). He currently holds a board position at CCIM's Greater Los Angeles Chapter, reflecting his influential role within the industry. His past board memberships include the National Association of Hispanic Real Estate Professionals (NAHREP-LA) and the East Valley Boys and Girls Club, demonstrating his commitment to community involvement.

On the academic front, Francisco holds a Bachelor of Arts degree in International Studies from the University of California, Irvine. He is also a licensed real estate broker in California, further underlining his professional credentials.

In his role as Vice President with Kidder Mathews, Francisco continues to demonstrate his leadership skills, industry recognition, and unparalleled dedication to excellence. With a proven track record of delivering outstanding results for his clients, Francisco remains an invaluable asset to the real estate finance industry.

Francisco's career, characterized by unwavering dedication and unparalleled expertise, makes him a trusted and influential figure in the finance and real estate sectors. His achievements serve as a beacon of excellence, positioning him as an invaluable resource to clients, colleagues, and the broader industry.