

PHILLIP D. CORDEIRO, CPA

PROFESSIONAL TRAINING AND EDUCATION

Certified Public Accountant; North Carolina certificate number 44670.

Lean Six Sigma Green Belt; Certified in a combination of Six Sigma and Lean business process improvement tools.

Master of Accounting; University of North Carolina at Chapel Hill—Kenan-Flagler Business School

- Concentration in taxation.

Master of Public Administration; University of North Carolina at Chapel Hill—Knapp-Sanders School of Government

- Concentration in budget, finance, and performance management.

Bachelor of Arts in Political Science / Government; University of California at Berkeley

- Concentration in quantitative methods and empirical analysis.

PROFESSIONAL EXPERIENCE

Managing Member – Logatii LLC – Raleigh, NC

Aug 2021—Present

Serve as firm's chief executive; managing the provision of a full-spectrum of management consulting, accounting, financial planning, environmental consulting, enterprise resource planning, and human capital management services to the public.

- Provide full-service accounting and consulting services to clients in the public, private, and not-for-profit sectors of sizes ranging from 3 to nearly 1,000 employees with annual revenues from \$500,000 to \$250 million.
- Assist clients with preparation for external audits, financial statement reviews, and other attestation services.
- Assist clients through the capital raising process, including valuation of intellectual property.
- Assist clients with the creation and customization of risk management, tax strategy, and strategic plans.
- Assist clients in working with legal counsel to make strategic decisions about corporate structure.

City Manager – Town of Youngsville – Youngsville, NC

Feb 2019—Aug 2021

Served as chief executive officer of the town, maintaining responsibility for all governmental functions and operations including police, fire, public works, planning, parks and recreation, finance, budget, legal, and human resources. Served as senior advisor to the town's Mayor and Board of Commissioners.

- Managed the transition of five key department heads (attorney, police, public works, planning, and finance), including negotiation of severance packages, design and execution of recruitment and selection processes, and salary negotiation.
- Supervised the management of the town's alcoholic beverage retail store (~\$5M in annual revenue). Implemented business-process improvements yielding an increase in profit of 27% from fiscal year 2019 to fiscal year 2020.
- Successfully lobbied and collaborated with state legislators to pass two locally-sponsored bills into state law.

Finance Officer – Town of Hillsborough – Hillsborough, NC

Aug 2015—Feb 2019

Managed the town's financial operations (~\$50M annual budget), including accounts payable, accounts receivable, payroll, water/sewer billing and collections, local tax collections, debt issuance / management, and publishing financial statements.

- Implemented new Enterprise Resource Planning (ERP) software and corrected financial reporting errors that inaccurately reported water, sewer, and general fund revenues by over \$10M. Published all annual financial reports.
- Implemented processes and procedures for the secure electronic transmission of payroll direct deposit information to all employees, resulting in an overall reduction of the labor required to process payroll by 27%.
- Led organization through the process of issuing over \$25M in debt (including two issuances of special obligation bonds), managed the credit rating process, and collaborated with state regulators to obtain debt issuance approval.
- Budgeted and administered (including single-audit compliance) approximately 20 state and federal grants.
- Managed the town's investment portfolio by working with the North Carolina Capital Management Trust and various investment bankers / advisors to diversify the portfolio and maximize return on capital.

Budget Analyst / Assistant Internal Auditor – City of Wilmington – Wilmington, NC

Jan 2015—Aug 2015

U.S. Marine Corps (Retired), Retired rank: Major

2003—2018 (7 years active-duty service, 8 years reserve service)

Served in increasingly responsible roles in a range of environments, including combat deployments to Iraq and Afghanistan. Led and managed teams up to 250 employees and annual budgets up to \$100M. Retired after 15 years of honorable service.

Director of Recruitment / Recruiting Support Officer – Marine Recruiting Station – Raleigh, NC

Dec 2016–Sep 2018

Executive Director / Commanding Officer - Combat Logistics Battalion 23 – Lathrop, CA

Jan 2013–Dec 2016

Director of Recruitment / Officer Selection Officer - Officer Recruiting Station – Berkeley, CA

Jan 2011–Jan 2013

Director of Operations / Executive Officer – Air Control Squadron 1, Helmand Province, Afghanistan

Feb 2010–Jan 2011

Deputy Director of Operations / Operations Officer – Military Advisor Team, Al Anbar Province, Iraq

Dec 2008–Feb 2010

Senior Operations Manager / Aviation Operations Officer – Marine Air Station, Camp Pendleton, CA

May 2006–Dec 2008

Intern / Officer Candidate – Officer Candidates School, Marine Corps Base Quantico, VA

Dec 2003–May 2006