## Oshkosh Food Co-Op Board Meeting

Date: 06/29/2022 Time: 6:40 pm Location: Hybrid

Minutes Recorded by: Heather

## **BOARD MEMBER ATTENDANCE**

Brenda Haines	$\boxtimes$	Chris Corbin	$\times$
Jessica King	$\boxtimes$	Susan Vette	$\boxtimes$
Heidi Supple	$\boxtimes$	Jay Stoflet	
Belynda Pinkston	$\boxtimes$	Heather Seraphine	$\boxtimes$
Vacant Position			

## MEMBER, STAFF & GUEST ATTENDANCE

**Staff:** JD Gildemeister

Members: Guests:

TOPIC	FACILITATED BY	DISCUSSION	ACTION
Call Meeting to Order	Brenda	Brenda called meeting to order at 6:40pm	
Member Comments	All	Member Comments. Note: Comments can be submitted in writing and emailed to oshkoshfoodcoop@gmail.com  No comments to report	
Consent Agenda	All	Consent Agenda Board of Directors Meeting Minutes, June 15, 2022 Weekly Store Report, May 30 – June 5, 2022 Weekly Store Report, June 6 – June 12, 2022 Membership Recruitment & Communications Meeting Minutes, June 20, 2022 Membership Recruitment & Communications Meeting Minutes, June 23, 2022 Membership Recruitment & Communications Meeting Minutes, June 23, 2022 Membership Recruitment & Communications Meeting Minutes, June 27, 2022 ***Removed Finance Meeting Minutes, June 28, 2022  Jess moves to approve Consent Agenda. Belynda seconds. Motion passes.  Finance Meeting Minutes from June 28, 2022, were discussed and a few friendly amendments were made to the same as reflected in the minute document.	

		Chris moves to approved Finance Meeting Minutes as amended. Jess seconds. Motion passes.
GM Reporting	JD	as amended. Jess seconds. Motion passes.  The Board may move into closed session for the purpose of discussing competitive strategy, personnel issues, contract negotiations, or other issues requiring confidentiality.  Discussion.  • Food for All Program  • 2 people enrolled  • Working with partner agencies: Salvation Army and will meet with Beth Vanderloop of Building for Kids in Appleton  • Community Room launch  • Brio has booked 4 separate events  • Greenfire Building had an event  • There are more catering bookings in the next few weeks  • Catering menu is successful  • Carrot Card
		<ul> <li>Well received by shoppers</li> <li>Will take pics of 1<sup>st</sup> shopper every Fri</li> <li>Mailed 1<sup>st</sup> Class to get bounce back info for members</li> <li>Will revisit training at the register</li> <li>Birthday Bash</li> </ul>
		<ul> <li>There is a new flyer outlining activities July 14-17 (the flyers should include music details &amp; sampling Saturdays)</li> <li>Help promote the Dinners for Rodney         <ul> <li>100 tickets available for purchase in store until Jul 13<sup>th</sup></li> </ul> </li> </ul>
		Farmer's Market     Management crew will rotate through the table on July 2 <sup>nd.</sup> They will have games, handouts and discussion topics ready  Patio
		<ul> <li>Music on the patio every Sunday at 2pm except the 4<sup>th</sup> Sunday of the month, which is Pups on the Patio</li> <li>Cypress Jams would like to participate</li> <li>Competitive Analysis</li> <li>Top 14 staple items prices reviewed at 3 other chain stores in the area.</li> </ul>

	Looked at a low, medium and high quality brand for each of the items For most of the items our pricing beat the other stores – our chicken is priced lower than all others. Did check organic against organic Need to fix the message that our prices are too high and not competitive This initiative will help consumers focus on the co-op basics line of foods Issues with perception of what would be available – i.e., Coke, Cheetos, Oreos. Will work with Amy on NCG product list Store is good at making allergy friendly items available Need help from Marketing to get the info from this analysis out there Different way to bring dollars into the store, by reaching out to stores and asking them to buy products from us, mainly produce. The stores are agreeing to give us a shot out on their social. Talk to other stores about being their bulk vendor Had a convo with Feed America about sourcing through us.	
Finance Committee Report	The Board may move into closed session for the purpose of discussing competitive strategy, personnel issues, contract negotiations, or other issues requiring confidentiality.  Jess moves for us to enter closed session. Belynda seconds. Motion passed.	
Adjourn	Next meeting date to be decided.  Adjourned 8:59pm	