

**Pawsitivity Service Dogs**  
**Financial Statements**  
**December 2022 and 2021**

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## Independent Accountant's Review Report

Board of Directors Pawsitivity Service Dogs 197 Griggs St, N. St. Paul, MN 55104

I have reviewed the accompanying financial statements of Pawsitivity Service Dogs, which comprise the Statement of Financial Position as of December 31, 2022 and the related Statements of Activity, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, I do not express such an opinion.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### Accountant's Responsibility

My responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require me to perform procedures to obtain limited assurance as a basis for reporting whether I am aware of any material modifications that should be made to the financial statements for them to be in accordance with U.S. generally accepted accounting principles. I believe that the results of my procedures provide a reasonable basis for my conclusion.

### Accountant's Conclusion

Based on my review, I am not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with U.S. generally accepted accounting principles.

Tabatha Lee, CPA

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Internal Revenue Service (IRS), PTIN# P02508255, EFIN#673088

01/12/2022

Date

**Pawsitivity Service Dogs  
Statement of Financial Position  
For the Years Ended December 2022 and 2021**

Pawsitivity Service Dogs Statement of Financial Position as of 12/31/22	Current Year					End of Prior Year	Note
	Total To Date	Unrestricted		Restricted			
		Operations	Board				
			Designated				
ASSETS							-
Current Assets	178,060	-	-	-	-	110,228	-
Fixed Assets	-	-	-	-	-	-	-
Long Term Assets	-	-	-	-	-	-	-
TOTAL ASSETS	178,060		-			110,228	-
LIABILITIES							
Current Liabilities	-	-	-	-	-	-	-
Long Term Liabilities	-	-	-	-	-	-	-
TOTAL LIABILITIES	-	-	-	-	-	-	-
NET ASSETS							-
Unrestricted							
Undesignated	173,060	-	-	-	-	105,228	-
Donor designated	5,000	-	-	-	-	5,000	-
Board Designated	-	-	-	-	-	-	-
Property, Plant & Equip.	-	-	-	-	-	-	-
Temporarily Restricted	-	-	-	-	-	-	-
Permanently Restricted	-	-	-	-	-	-	-
TOTAL NET ASSETS	178,060	-	-	-	-	-	-
TOTAL LIABILITIES & NET ASSETS	178,060	-	-	-	-	110,228	-

Pawsitivity Service Dogs	Current Year						
Statement of		Unrestricted				End of	
Financial Position	Total		Board			Prior	
as of 12/31/2021	To Date	Operations	Designated	Restricted	New	Year	Note
ASSETS							-
Current Assets	110,228	-	-	-	-	51,489	-
Fixed Assets	-	-	-	-	-	-	-
Long Term Assets	-	-	-	-	-	-	-
TOTAL ASSETS	110,228		-			51,489	-
LIABILITIES							-
Current Liabilities	-	-	-	-	-	-	-
Long Term Liabilities	-	-	-	-	-	-	-
TOTAL LIABILITIES	-	-	-	-	-	-	-
NET ASSETS							-
Unrestricted							
Undesignated	105,228	-	-	-	-	51,489	-
Donor designated	5,000	-	-	-	-	-	A
Board Designated	-	-	-	-	-	-	-
Property, Plant & Equip.	-	-	-	-	-	-	-
Temporarily Restricted	-	-	-	-	-	-	-
Permanently Restricted	-	-	-	-	-	-	-
TOTAL NET ASSETS	-	-	-	-	-	-	-
TOTAL LIABILITIES & NET ASSETS	110,228	-	-	-	-	51,489	-

A - In 2021, Pawsitivity received a recurring donor-designated donation of \$5,000 from the JA Wedum Foundation, designated for training a service dog for a veteran.

**Pawsitivity Service Dogs  
Statements of Activity  
For the Years Ended December 2022 and 2021**

<b>Pawsitivity Service Dogs Statement of Activities 12/31/22</b>	Prior Year Actual	<b>Current Year to Date</b>	Current Year Budget	% Budget to Date	Year End Forecast	Budget to YE Variance	Notes
Revenue	156,291	<b>186,561</b>	133,978	139%	133,978	52,583	-
Emergency fundraiser for Ukraine animals	-	<b>21,073</b>	0	-	0	21,073	1
<b>Total Revenue</b>	156,291	<b>207,634</b>	133,978	155%	133,978	73,656	-
Program Expense	81,159	<b>118,436</b>	112,766	105%	112,766	5,670	1
Development Expense	7,652	<b>10,360</b>	10,738	96%	10,738	-378	-
Admin Expense	8,741	<b>11,006</b>	14,195	78%	14,195	-3,189	-
<b>Total Operating Expense</b>	97,552	<b>139,802</b>	137,699	102%	137,699	2,103	-
<b>NET INCOME</b>	68,504	<b>67,832</b>	-3,721	-1823%	-3,721	71,553	2
NET ALL ACTIVITY	68,504	<b>67,832</b>	-3,721	-1823%	67,832	71,553	2

1 - We held an online emergency fundraiser to help the dogs hurt or abandoned in the Ukraine invasion with a partial matching grant from Microsoft. 100% of the donations from this fundraiser went to nonprofit partners in Ukraine: HappyPaws, UAnimals, and the Ukrainian Small Animal Veterinary Association.

2 - Because of Daniel Maltz's generous 2021 donation which was given to "support the training of service dogs or to provide financial assistance for individuals who lack the funds to acquire a service dog," Pawsitivity chose to provide services with no charge to the recipients of two of the three service dogs we trained this year, and we were able to provide financial assistance to three veterans who had high-cost emergency veterinary bills for their service dogs.

<b>Pawsitivity Service Dogs Statement of Activities 12/31/21</b>	Prior Year Actual	<b>Current Year to Date</b>	Current Year Budget	% Budget to Date	Year End Forecast	Budget to YE Variance	Notes
Earned Revenue	0	<b>0</b>	0	0%	0	0	-
Contributed Revenue	134,829	<b>156,291</b>	134,829	116%	156,291	21,462	-
<b>Total Revenue</b>	134,829	<b>156,291</b>	134,829	116%	156,291	21,462	-
Program Expenses	57,189	<b>81,159</b>	57,189	142%	81,159	23,970	1
Development Expenses	3,623	<b>7,652</b>	3,623	211%	7,652	4,029	-
Admin Expenses	5,050	<b>8,741</b>	5,050	173%	8,741	3,691	-
<b>Total Operating Expense</b>	65,862	<b>97,552</b>	65,862	148%	97,552	31,690	-
<b>NET INCOME</b>	68,504	<b>58,739</b>	68,967	85%	58,739	9,765	-
NET ALL ACTIVITY	68,504	<b>58,739</b>	68,967	85%	58,739	9,765	-

1 - Because of Daniel Maltz's generous 2020 donation which was given to "support the training of service dogs or to provide financial assistance for individuals who lack the funds to acquire a service dog," Pawsitivity chose to train two service dogs and one classroom therapy dog free of charge in 2021.

**Pawsitivity Service Dogs**  
**Statement of Functional Expenses**  
**For the Year Ended December 31, 2022 and 2021**

Pawsitivity Service Dogs, Statement of Functional Expenses, 12/31/2022	Training Dogs #1-3	Continuing the raising and training of Dogs #4-6	Admin	Fundraising	Set aside for assets	Total	Notes
Salaries and benefits	15,700	15,700	-	-	-	31,400	-
Benefits - health insurance	1,400	1,400	-	-	-	2,800	-
Payroll taxes	4,882	4,882	-	-	-	9,764	-
Fees for services - management	-	-	219	-	-	219	-
Fees for services - other	1,849	1,849	-	-	-	3,697	-
Advertising and promotion	-	-	2,071	4,833	-	6,904	-
Office expenses	-	-	-	2,486	-	2,486	-
IT	-	-	3,042	3,042	-	6,083	-
Travel	2,742	2,742	-	-	-	5,483	-
Conferences (continuing education programs)	1,082	1,082	-	-	-	2,164	-
Interest	-	-	-	-	-	0	-
Insurance	-	-	1,148	-	-	1,148	-
Nonprofit partners who provide services	2,134	2,134	-	-	-	4,268	-
Commissions and fees	-	-	166	-	-	166	-
Repairs and maintenance	-	-	4,360	-	-	4,360	-
Service dog expenses	28,379	28,379	-	-	-	56,757	-
Fundraiser for Ukraine dog rescue	-	-	-	-	-	21,073	A
<b>Total</b>	<b>58,167</b>	<b>58,167</b>	<b>11,006</b>	<b>10,360</b>	<b>-</b>	<b>158,772</b>	<b>-</b>

A - 100% of the donations from this emergency online fundraiser went to nonprofit partners in Ukraine: HappyPaws, UAnimals, and the Ukrainian Small Animal Veterinary Association.

Pawsitivity Service Dogs, Statement of Functional Expenses, 12/31/2021	Training Dogs #1-3 (see note 1)	Continuing the raising and training of Dogs #4-7 (see note 2)	Admin	Fundraising	Set aside for assets	Total	Notes
Salaries and benefits	7,850	23,550	-	-	-	31,400	-
Benefits - health insurance	182	546	-	-	-	728	-
Payroll taxes	601	1,802	-	-	-	2,402	-
Fees for services - Management	-	-	13	-	-	13	-
Fees for services - Other	610	1,831	-	-	-	2,441	-
Advertising and promotion	-	-	1,598	3,730	-	5,328	-
Office Expenses	-	-	-	1,267	-	1,267	-
IT	-	-	2,655	2,655	-	5,310	-
Travel	776	2,329	-	-	-	3,105	-
Conferences (continuing education programs)	935	2,805	-	-	-	3,740	-
Interest	-	-	-	-	-	0	-
Insurance	-	-	740	-	-	740	-
Nonprofit partners who provide services	990	2,969	-	-	-	3,958	-
Commissions and fees	-	-	331	-	-	331	-
Repairs and maintenance	-	-	3,404	-	-	3,404	-
Service Dog Expenses	8,346	25,039	-	-	-	33,385	A
<b>Total</b>	<b>20,290</b>	<b>60,869</b>	<b>8,741</b>	<b>7,652</b>	<b>-</b>	<b>97,552</b>	<b>-</b>

1 - This year, we worked with three adult clients who owned their own dogs; we worked with two of them to train their dogs to become service dogs and one to be a classroom therapy dog. This procedure freed up physical space at Pawsitivity for the four dogs that we are raising and training from puppies.

2 - We usually work with rescue dogs, but we are currently working on raising and training four Golden Retrievers from puppies, who are now various ages. Due to the Covid epidemic, during which so many people adopted shelter dogs that available rescue dogs were often in short supply, we pivoted in our approach, which is part of the reason we are currently working with puppies.

A - Includes \$1,000 to support a disabled veteran who needed veterinary care for his service dog.