2019 Annual Report





Letters from our leadership

"I am honoured to take on the role of President of the Thames Talbot Land Trust for the next two years.

TTLT has done amazing things for conservation and I am privileged to be a part of that. The last 20 years have been a period of tremendous growth for the organization and we have no plans to slow down. I hope to contribute to increasing our organizational capacity, building our supporter

base and engaging with our volunteers. My goal is to help TTLT build on the success of the last 20 years; continuing our mission to acquire land to be protected in perpetuity, restore our ecosystems to their natural state and provide valuable habitat for local flora and fauna."

- Kaitlin Richardson, President

"At the end of 2019, Suzanne McDonald retired as Executive Director of the Thames Talbot Land Trust. She joined the organization in 2011, and since then our number of properties has doubled. Under her tutelage, our organization grew to a staff of four and successfully conducted several major fundraising campaigns. One in particular generated 1.6 million dollars for the purchase of Hawk Cliff Woods, one of our most prominent properties. Another highlight was a reception at the house of Architect, Brad Skinner, during which Suzanne outbid me in the live auction for a beautiful painting of a Canadian forest scene, now adorning a wall of her house. Then, out of the blue, she declared that the time

had come for TTLT to acquire a truck and would the guests please pitch in the funds required; and so it was done! Suzanne's energy, optimism and grace made it a pleasure to work alongside her."

-André Lachance, Past President

Protect | Restore | Nurture

Thames Talbot Land Trust's (TTLT) objective is to protect lands and waters of significant natural, cultural or agricultural value. Our geographic area of focus includes the London/Middlesex, Elgin, Perth and Oxford County regions and their contingent watersheds. TTLT's mandate includes one of the most diverse and endangered ecosystems in the country, the Carolinian zone. This unique landscape contains 25% of Canada's human population, but holds less than 1% of its land area. Only 2.5% of the Carolinian Zone is formally protected. TTLT aims to play a pivotal role in conserving and restoring this diverse landscape.

TTLT is an established and highly capable organization. We currently manage nearly 1800 acres of lands including forests, wetlands, meadows, and two farms. These nature reserves are home to a high level of biodiversity including at least 40 species at risk.



Thames Talbot Land Trust acknowledges that the land on which it operates lies within the traditional territories of the Haudenosaunee, Anishinaabeg, Lenape, Attawandaron, and Wendat peoples. In addition, the First Nations communities in the area we work are Chippewas of the Thames First Nation, Oneida Nation of the Thames, Munsee Delaware Nation, Delaware Nation at Moraviantown, and Kettle & Stony Point First Nation. We value the significant historical and contemporary contributions of local and regional First Nations and all the original peoples of Turtle Island.

PROTECT | Restore | Nurture

Acquisitions in 2019

Bebensee Tract Extension

The Bebensee Tract Extension is a 75 acre property adjacent to TTLT's existing Bebensee Tract in the Skunk's Misery Natural Area. This extension ensures protection of large forest tracts needed by interior forest birds such as Wood Thrush and Hooded Warbler.

Sitler Woods

Sitler Woods has long been recognized by the Trust as a top priority for acquisition. Situated within the Skunk's Misery Natural Area, this parcel links two extensive woodlands. Sitler Woods is home to many rare interior forest birds such as Acadian Flycatcher and several rare plants.

Mud Lake Nature Reserve

The generous donation of Mud Lake Nature Reserve is TTLT's first Oxford County property. This 104 acre nature reserve is home to many species at risk and rare wetland habitat.

Looking ahead...

Continuing our Vision 20/20 Campaign, we will be finalizing the acquisitions of MeadowWoods and Auzins Nature Sanctuary, the last two of the seven properties that are part of the campaign. We are also evaluating and preparing additional acquisitions for 2020 and beyond.

Acres of land protected by year



Protect | RESTORE | Nurture

Stewardship is a defining aspect to TTLT. We promise to steward the land we protect to ensure ecosystems have the best chance at thriving. Every property we manage has its own unique property management plan guided by best scientific practices to ensure the property and its native species are taken care of.

In 2019 we hosted 16 work day events, with volunteers generously donating over 600 hours of their time

Species at Risk work

- Species at Risk projects at 6 properties
- Monitoring and health assessments for Eastern Flowering Dogwood
- Rare plant inventories, forest bird counts, and turtle monitoring and hatchling release

Invasive species work

- Removal of high priority invasive species at 11 properties
- Monitoring beetle release for control of Purple Loosestrife

Restoration work

• Restoring 2 acres of agricultural fields to native savannah habitat at Bebensee Tract Extension, a collaborative project with Western University's Restoration Ecology class

Looking ahead...

- We will be adopting Conservation Standards for the development of Property Management Plans
- Assessing our properties for vulnerability to climate change and taking actions to adapt

Photos by TTLT Staff

Protect | Restore | NURTURE

In 2019, we...

• Educated more than 354 students from 9 schools across Elgin, Middlesex, and Oxford Counties on native plants, invasive species, seed collecting, and other restoration activities.

 Successfully launched our Passport to Nature program. We created a series of 13 free events designed to get people outside and enjoying nature. We engaged over 140 new participants.

• Hosted 29 community events.

• Held 2 bus trips to our properties in partnership with the Canadian Mental Health Association—Middlesex to emotionally connect people and nature.

 Hosted a Variety of workshops including opportunities to learn about invasive plants, native plant gardening, Eastern Flowering Dogwood monitoring, and seed processing.

Looking ahead..

- We hope to develop online educational materials and handouts for teachers to provide programming with little support from TTLT.
- We're also planning on building on the success of the first Passport to Nature and expanding our reach.
- We're working on improving our supporter engagement with the help of the Engagement Organizing grant from Nature Canada .

Photos: Melanie Franke, Winnie Wake, TTLT Staff

2019 FINANCIAL STATEMENT

As our Vision 2020 campaign kicked off, our supporters came through. Financial donations, land donations and grants increased significantly in 2019. We are so grateful for the generosity of our many supporters.

Our investments with the London Community Foundation (LCF) performed very well. After a difficult 2018, we are very pleased with the positive results in 2019 and continue to see great value in our partnership with LCF.

Statement of Financial Position as of December 31, 2019

| ASSETS | Total 2019 | Total 2018 |
|--|------------|------------|
| CURRENT | | |
| Cash | 385,962 | 572,678 |
| Investments | 379,057 | 235,722 |
| Accounts Receivable | 28,270 | 10,125 |
| Government Remittances Recoverable | 4,149 | 6,927 |
| | 797,438 | 825,452 |
| CAPITAL ASSETS | 2,729 | 3,898 |
| LAND | 4,250,044 | 3,656,461 |
| LONG-TERM INVESTMENTS | 913,658 | 758,733 |
| | 5,963,869 | 5,244,544 |
| LIABILITIES CURRENT | | |
| Accounts Payable and accrued liabilities | 29,793 | 36,885 |
| Government Remittances Payable | 4,154 | 4,048 |
| Defered Contributions | 196,314 | 84,247 |
| | 230,261 | 125,180 |
| NET ASSETS | 5,733,608 | 5,119,364 |
| | 5,963,869 | 5,244,544 |

Our staff and board members continue to work together to ensure that expenses are carefully monitored. During the year this careful monitoring allowed us to trim expenses in certain categories to ensure that we are using every donor dollar as effectively as possible.

Statement of Operations as of December 31, 2019

| REVENUE | Total 2019 | Total 2018 |
|----------------------------|------------|------------|
| Donations | 384,833 | 123,267 |
| Grants | 363,268 | 30,117 |
| Investments | 123,846 | -18,114 |
| Donated Land | 105,000 | - |
| Fundraising | 43,082 | 18,788 |
| Agricultural Rental | 9,048 | 9,048 |
| Membership Fees | 7,003 | 9,269 |
| | 1,036,080 | 443,375 |
| EXPENSES | | |
| Salaries and Wages | 243,811 | 276,991 |
| Property Stewardship | 59,379 | 78,501 |
| Property Acquisition | 22,597 | 15,453 |
| Administrative and Office | 18,263 | 27,468 |
| Investment Management Fees | 18,106 | 17,292 |
| Professional Fees | 15,488 | 22,607 |
| Office Rent | 11,810 | 10,283 |
| Marketing and Promotion | 9,831 | 6,386 |
| Automotive | 6,232 | 7,173 |
| Consulting Fees | 5,000 | 7,193 |
| 2020 Campaign | 3,559 | 3,207 |
| Insurance | 3,134 | 3,956 |
| Membership Fees | 2,620 | 2,658 |
| Bank Charges and Interest | 2,006 | 3,360 |
| | 421,836 | 482,528 |
| Net Revenue (Expense) | 614,244 | -39,153 |
| | | |

THANK YOU TO OUR SPONSORS

Aeolian Hall | AGM | ALUS Canada | Anderson Craft Ales | Ausable Bayfield Conservation Authority | Be Balanced Wellness | Blackburn Foundation | Breck Campbell Design | Canadale Nurseries | Canadian Land Trust Alliance (CLTA) | Caradoc Dentistry | Carolinian Canada Coalition | Chippewas of the Thames First Nation | City of London | County of Middlesex | Crowder Wealth Management | Dan Hinschberger, Remax City Centre Realty Inc. | ECHO Foundation | Elgin County | Energy Profiles Limited | Featherfields | Forest City Image Centers | Friends of the London Civic Garden Complex | Gosling Foundation | Government of Canada | Hazel Sinclair, Royal LePage Triland Realty Brokerage | Hawk Cliff Raptor Banders | Ingersoll District Nature Club | Ivey Business School | Kiwanis Club of Forest City | Lambeth Rod & Tackle | Lerners LLP | Little, Inglils, Price & Ewer | London Community Foundation | London Environmental Network | London Foot Specialists | London Yarns | Lower Thames Valley Conservation Authority | Middlesex County | Monarch Watch | Nature Conservancy of Canada | Nature London | North-South Environmental | Oakview Appraisals | O'Neil Funeral Home | Ontario Land Trust Alliance (OLTA) | Ontario Trillium Foundation | Optimist Club Fanshawe London | Parkway Gardens | Port Stanley Lioness Club | PWR Older Developments | ReForest London | Reimagine Co. | Sisters of Saint Joseph | Smith Family Foundation | St. Clair Region Conservation | St. Thomas Field Naturalist Club | TD Friends of the Environment | Thames Valley Trail Association | To Wheels | Township of South-West Oxford | Upper Thames River Conservation Authority | VanLuyk Garden Centre | Verge Capital | Western University | Wild Birds Unlimited | Wildlife Habitat Canada | Wilkinson Rodgers LLP | ... and all of the individuals who support our mission.

STAFF 2019

Executive Director, Suzanne McDonald Aziz
Conservation Property Manager, Daria Koscinski
Stewardship Coordinator, Rebecca Launchbury
Administrative Manager, Ashley Turner, Colin Johnson
Summer Outreach & Communications Assistant, Darby Alderson
Summer Stewardship Technicians, Colin Johnson & Phil Brewster



BOARD OF DIRECTORS 2019

President, André Lachance Vice-president, Chris Leys Treasurer, Adrienne James Secretary, Sarah Hodgkiss Vicki Hammond Lenore Patterson Will Van Hemessen

Greg Clark
Bernie VanDenBelt
Ric Symmes
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Erin Zukiewski
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